

Press Release

Contact: Glenn E. Bilek

Daubert Chemical Company, Inc.

4700 S. Central Avenue

Chicago, IL. 60638

Phone 708-563-8327 ■ Fax 708-496-7367

gbilek@daubert.com

Daubert Chemical Celebrates 75 Years of Innovation

Chicago, January 1, 2010: It's doubtful that George A. Daubert ever dreamed the company he started way back in 1935 next to his Chicago truck stop would become what it is today--a global leader in corrosion prevention, adhesives and specialty lubricants, but that's just what happened.

In the 75 years since a customer talked to George about his need for something to keep his steel coils from rusting, the same customer-focused spirit is alive and well today. Said Mike Dwyer, Daubert Chemical's President and CEO: "Our founder's entrepreneurial spirit is what makes us tick. As a privately-held, employee-owned company, it's the skills and dedication of our people--their willingness to listen to and respond to customer needs--that is central to our success."

The age old adage "*find a need and fill it*" is what Mr. Dwyer was referring to. George Daubert listened to what his customer was saying and mixed a rust preventive with various blends of oil to give him the corrosion protection he needed. In fact, it worked so well that not long thereafter, George sold the resultant coating to the burgeoning local steel industry and founded a business that was then known as the 'Nox-Rust Chemical Company.' (Daubert's Nox-Rust® brand name is now known globally as a leader in rust prevention.)

A Company of Extremes

During the 1940's, the name of the company was changed to Daubert Chemical Company, Inc. Word spread that the company's scientists were particularly adept in developing



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corrosion prevention products for extreme environmental conditions. With America being in the throes of World War II, word spread to Washington that Daubert's corrosion preventatives were worth looking at -- especially well suited to the heavy equipment and armament that would require protection from salt water spray en route to Europe. Corrosion preventives to the U.S. Navy came out of this, as did oils used to ship spare parts in-transit, and lubricants in general.

Over the years, the company expanded its markets for corrosion prevention products to include the automotive, heavy truck, heavy equipment, farm equipment and marine industries. When you think about it, each of these industry's products have particular nuances in the environments in which they work. An interior truck bed is subjected to heavy wear and tear. Daubert is used there. Think about the underside of a car: there's a Daubert product there, protecting it.

Clearly, Daubert Chemical is a "company of extremes" in that the protectants they formulate are specific to the conditions in which their end user customers employ them. Daubert's Tectyl® brand of rust preventives (which Daubert acquired in 1999) is another case in point. 'Mid-case bolts' used to hold Space Shuttle booster rockets together employ a Tectyl protectant so the rocket boosters can be reused after falling into the ocean. The extremes of salt water corrosion gave similar rise to a Tectyl® product being selected by a major manufacturer of truck bodies used by municipal departments of transportation to haul and spread road salt. The company chose one of Daubert's rubberized coatings to protect its truck beds from corrosion, resulting in significant replacement savings to their customers because, simply, the trucks would last longer.

Product Enhancements Are Daubert's Forte'

"In many ways, we're in the protection and product enhancement business," said Glenn Bilek, Daubert's VP of Business Development. "We focus on understanding what working



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conditions the customers' product will be subjected to. It's our goal to add value to the customer's products, whether it is in how the product functions or in how it is manufactured."

Mr. Bilek's statement above -- and Daubert's 75 year legacy -- ring true in the area of adhesives as well. Since the early 60's, Daubert has been an innovator in the formulation of adhesives for manufacturing. For example, the company was an innovator in formulating a two part epoxy designed for flat laminating, used predominantly in the furniture and consumer electronics markets. A more recent example was Daubert's discovery that manufacturers needed a more versatile and fast setting adhesive for profile wrapping, edge banding and composite panel lamination. Daubert chemists went to work formulating new adhesive products, such as the Daubond[®] PUR (polyurethane reactive) adhesive line. Said Dick Bramwell, Daubert's VP of Sales: "Manufacturers want to wrap profiles and laminate parts and composite panels used in a variety of new markets such as clean rooms, walk-in coolers, RVs and more. Waiting for the adhesive to set or spending too much time staging the laminate costs money. They also want to be able to produce laminate in longer lengths and (of course) are mindful of rejects. We consider manufacturing process steps to be an extreme working condition as well," said Bramwell. "For the laminate industry, we've added value by giving them an adhesive that allows faster production, maximum performance, longer runs, better engineering and even new markets."

Today, Daubert Chemical Company, Inc. formulates corrosion preventives, adhesives, sealants and specialty coatings. The products it manufactures are sold globally to the Automobile, Transportation, Marine, Aerospace, General Industrial, Furniture and Woodworking marketplaces. Daubert's products are "in there" when you see a car, truck, trailer, bus, piece of heavy machinery, train, subway and more. Many fulfill specific requirements of various Military Specifications and Standards as well.

George Daubert would be very proud indeed.

